

LSBL, Inc. Capability Statement

LSBL, Inc., also known as LogoSurfing.com, has worked in partnership with Government on many projects. From **Federal Agencies** to local **School Districts**, we are equipped to work with all levels of government.

LSBL has been offering products and services for several years through an online store, as well as, providing marketing services and products through traditional methods. Currently LogoSurfng.com can capture a buyers order details, shipping and payment information, returns and customer care all from their on-line interface.

LSBL offers thousands of affordable promotional items ranging from logo pens and personalized pencils, custom water bottles, office items, electronics, coffee mugs, stress balls and many other products that can be personalized. LSBL, d.b.a. LogoSurfing.com Promotional Products is a proud member of ASI and has an extensive supplier network with favorable terms.

KEY PERSONNEL

Matthew Watkins (mwatkins@logosurfing.com)

President

Matthew has serviced the promotional products industry for the last 7 years. Getting his start as an account manager, Matthew has first hand experience on how to build and maintain successful accounts. From process development, implementation and execution, Matthew has years of experience working with both government and non-governmental agencies. Matthew now handles the daily operations and strategy of the business, including product and vendor selection, negotiating terms, process development, and client care including working directly with our corporate and government customers.

Judith Lowery (jlowery@logosurfing.com)

Sales and Customer Care

Judith has over 25 years experience working in sales and sales support. She has focused on the promotional products industry for the last 7 years. She is customer focused with an eye toward details. She has provided support for promotional products ordering process, developed and serviced multiple accounts across many industries. She has been recognized by both LogoSurfing as well as former employees as one of the top performers within the company.

LSBL, Inc. LogoSurfing Promotional Products

Headquarters:

2518 Oak Valley Lane
Dacula GA 30019

Toll Free: 800-728-7192

Fax: 678.528.5011

www.logosurfing.com

Primary Contact for contracts:

Matthew Watkins, President

mwatkins@logosurfing.com

CAGE: 5N3V3

DUNS: 796 677 099

Designators:

Small Business (less than \$10M)
American Owned and Operated
CCR Registration Completed 2009
Business Structure: C Corporation
ORCA Certified

PSC / FSC Codes

T011	Printing-Binding
7510	Office Supplies
8455	Badges & Insignia
9905	Signs, Ad Displays & Identity Plates
7530	Stationary & Record Forms
7520	Office Devices & Assecc
8405	Outerwear Mens
8410	Outerwear Womens
8415	Clothing Special Purpose
8420	Underwear & Nightwear Mens
8425	Underwear & Nightwear Womens
8430	Footwear Mens
8435	Footwear Womens
8440	Hosiery Handwear & Clothing - Men
8445	Hosiery Handwear & Clothing - Women
8450	Children & Infants Apparel
8460	Luggage

NAICS Codes

453220	Gift Novelties
541890	Advertising Specialties
541810	Advertising and Related Services
541850	Display Advertising
424120	Stationary and Office Supplies
339941	Pen and Mechanical Pencil Manufacture
339942	Lead Pencil and Art Good Manufacturing
314999	Textile Product Mills – Flags and Banners
323110	Commercial Lithographic Printing
541860	Direct Mail Advertising
541870	Ad Distribution and Delivery
315211	Sports Apreral Men
315212	Sports Apreral Womens
424320	Merchant Wholesalers Mens Clothing
315311	Mens General Clothing
315212	Womens General Clothing
315228	Mens General Sporting Clothing
315229	Womens General Sports Clothing
448110	Mens Clothing Sports
448120	Womens Clothing Sports

PAST PERFORMANCE

Below is a sample of our government clients

Federal Agencies & Military:

United States Army
Department Of Justice - U.S. Marshals Service
U.S. Department of Agriculture - APHIS
Department of Homeland Security
Naval Air Warfare
Travis Air Force Base
Army Community Service
United States Marine Corp.
U.S. Army Sexual Assault Prevention and Response Office
Colorado Army National Guard
Wyoming Army National Guard
U.S. Department Of Corrections
United States Air Force
USAG Fort Wainwright EEO
Fort Richardson AK

State & Local Governments:

Millington Police Department
Broome County
City of North Las Vegas
City of Torrance
City of Pasadena
Arlington County
Milwaukee Health Services
Beaufort County Sheriff's Office
Fredenberg Fire Department

Educational Agencies, Schools & Universities:

Wibaux Public School
Hartford City Public School
Huntsville School District
Delphi Academy
Michigan State University
Washington State University

PAST PROJECTS

City of North Las Vegas – Pens, Backpacks, Stadium Cups, Pencils, Whistles
Miami Police Department – Jotter Pads & Refills
Rogers Police Department – Police Badge Stickers, Temporary Tattoos
Department of Justice – Triton Water Bottles, Playground Balls, Coffee Tumblers
U.S. Army – Rulers, Mirrors, Floating Key Chains, Carpenter Pencils, Pen Sleeves
Department of Homeland Security – Sunglass Clips, Sticky Notes
Naval Air Warfare – Pens, Mouse Pads, Lanyards, Water Bottles
Millington Police Department – Stress Balls, Lanyards, Stadium Cups, Key Tags, Coloring Books & Crayons, Child ID Kits